

LETs
Balance Sheet
As of December 31, 2021

	<u>Dec 31, 21</u>
ASSETS	
Current Assets	
Checking/Savings	8,880.00
Other Current Assets	
Neil Jean Louis Paul Salary Rec	3,806.03
Bracelet Inventory	
LETs Double Wrap Diffuser Bead	4,065.75
LETs Majok Bracelet	789.75
LETs Original Wire Wrap	590.50
Total Bracelet Inventory	<u>5,446.00</u>
Total Other Current Assets	<u>18,132.03</u>
Total Current Assets	18,132.03
Fixed Assets	
Furniture and Equipment	1,104.00
Motorcycle	1,050.00
Total Fixed Assets	<u>2,154.00</u>
TOTAL ASSETS	<u><u>20,286.03</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	1,411.68
Total Accounts Payable	1,411.68
Other Current Liabilities	
Rent Payable	1,200.00
Loan Kristin Van Wey	9,945.00
Payroll Liabilities	
SUTA MO	103.00
Missouri Withholding Tax	84.00
Payroll Liabilities - Other	36.13
Total Payroll Liabilities	223.13
TN Sales Tax Payable	-72.11
Total Other Current Liabilities	<u>11,296.02</u>
Total Current Liabilities	<u>12,707.70</u>
Total Liabilities	12,707.70
Equity	
Retained Earnings	29,298.05
Net Income	-21,719.72
Total Equity	<u>7,578.33</u>
TOTAL LIABILITIES & EQUITY	<u><u>20,286.03</u></u>

LETs
Profit & Loss
January through December 2021

	<u>Jan - Dec 21</u>
Ordinary Income/Expense	
Income	
Direct Public Support	
Corporate Contributions	56,782.01
Individ, Business Contributions	
Haiti Education & Empowerment C	5.00
LETs Education USA	1.00
Bangladesh Reproductive Health	5.00
Individ, Business Contributions - Other	9,844.89
Total Individ, Business Contributions	<u>9,855.89</u>
Total Direct Public Support	66,637.90
Indirect Public Support	1,084.96
LETs Bracelet Sales	
Empowerment Club Bracelet	5,610.00
LETs Button-Tie Wrap	615.00
Lets Bracelet Custom	400.00
LETs Majok Bracelet	5,540.00
Freight Out	1,203.72
LETs Bracelet Sales - Other	735.00
Total LETs Bracelet Sales	<u>14,103.72</u>
Program Income	
LETs Education Course	
LETs Lunar Calendars	10.00
Your Cycle in Depth	15.00
LETs Education Course - Other	9,928.00
Total LETs Education Course	<u>9,953.00</u>
Sales Discount	-2,656.00
Membership Dues	-125.00
Total Program Income	<u>7,172.00</u>
Total Income	88,998.58
Cost of Goods Sold	
Cost of Goods Sold	
Shipping & Handling	910.91
Total Cost of Goods Sold	<u>910.91</u>
Total COGS	<u>910.91</u>
Gross Profit	88,087.67
Expense	
Donations and Contributions	55.00
Administrative	
Annual Report	20.95
Administrative - Other	209.00
Total Administrative	<u>229.95</u>
Business Expenses	
LETs Course Materials	2,943.00
Total Business Expenses	<u>2,943.00</u>

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Contract Services	
Outside Contract Services	
Kaylia Dunstan	28,018.89
Total Outside Contract Services	<u>28,018.89</u>
Total Contract Services	28,018.89
Operations	
Bank Fees	123.25
Postage, Mailing Service	1,009.42
Printing and Copying	5,485.69
Processing Fees	281.25
Software	
G Suite	2,180.25
Base Camp	977.85
Total Software	<u>3,158.10</u>
Supplies	1,237.23
Website	3,810.13
Total Operations	<u>15,105.07</u>
Other Types of Expenses	
Advertising Expenses	153.85
Total Other Types of Expenses	<u>153.85</u>
Payroll Expenses	
Payroll Taxes	103.00
Salary & Wages	4,335.11
Payroll Expenses - Other	359.40
Total Payroll Expenses	<u>4,797.51</u>
Haiti Operations	
Rent Expense	1,200.00
Earthquake Expenses	51.74
Telephone	11.76
Training Expenses	348.57
Community Support	10.42
Internet	73.53
Translation	2,190.09
Transportation	3,703.59
Meals for Staff	78.20
Planting Expenses	233.90
Bracelet Supplies	5,194.90
Fuel Expenses	160.07
Haiti Office Expense	1,434.40
Salary & Wages	
Port au Prince	
Alexandra Merisier	100.00
Anne Petia Carnine Antoine	4,616.67
Total Port au Prince	<u>4,716.67</u>
Optional Stipends	902.24

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	Jan - Dec 21
Jozie Milard	2,404.60
Mellissa Charles	1,320.00
Asline St-Vil	5,550.00
Randy Jean-Claude	9,000.00
Manufacturer Wages	3,504.82
Educator Wages	10,284.62
Farmer Wages	4,332.48
Total Salary & Wages	42,015.43
Total Haiti Operations	56,706.60
Travel and Meetings	
Meals	180.20
Travel	1,434.06
Travel and Meetings - Other	342.15
Total Travel and Meetings	1,956.41
Total Expense	109,966.28
Net Ordinary Income	-21,878.61
Other Income/Expense	
Other Expense	
Exchange Rate Fluctuation	-158.89
Total Other Expense	-158.89
Net Other Income	158.89
Net Income	-21,719.72